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# Autovista Motors

2022 Annual Report – Driving Forward with Innovation and Responsibility

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# 1. Message from the CEO: Elena Morales

"2022 was a transformative year for Autovista Motors. Amidst an evolving automotive landscape, we leaned into innovation, prioritized sustainability, and expanded our electric vehicle line to set a new standard in clean mobility. Our goals for the future are ambitious, yet achievable, as we continue to prioritize sustainable practices and advanced technology in every aspect of our business."

## 2. Company Overview

Autovista Motors is a leading global automotive manufacturer dedicated to creating high-performance, sustainable vehicles. Founded in 1968, Autovista has a presence in over 50 countries and has grown its market share by focusing on three key pillars: innovation, quality, and sustainability. The company offers a full range of vehicles, from compact sedans and SUVs to luxury electric cars and hybrid models.

## 3. Financial Highlights

### Key Financial Metrics (2021–2022)

Metric	2021 (€M)	2022 (€M)	2023 Forecast (€M)	Change 2021-2022 (%)
Total Revenue	28,500	30,750	33,000	+7.9%
Gross Profit	5,200	5,750	6,500	+10.6%
Operating Expenses	3,400	3,800	4,000	+11.8%
Net Profit	1,300	1,400	1,800	+7.7%
R&D Investment	2,000	2,300	2,500	+15.0%
Capital Expenditure (CapEx)	1,800	2,000	2,200	+11.1%

Despite global economic challenges, Autovista Motors achieved significant revenue growth, primarily driven by increased demand for electric and hybrid vehicles. Net profit grew by 7.7%, supported by operational efficiencies and favorable market conditions. We are forecasting continued growth for 2023 as we further expand our electric vehicle lineup and optimize our manufacturing capabilities.

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## 4. Product Innovation

2022 marked a year of exciting new launches for Autovista Motors. Our innovation pipeline brought forward six new models, including four electric vehicles (EVs) and two hybrids, reflecting our commitment to reducing emissions and meeting consumer demand for sustainable options.

### Notable Product Launches

- **EcoDrive X:** A compact EV designed for urban efficiency with a range of 350 km per charge.
- **Ranger Hybrid:** An all-terrain hybrid SUV that combines fuel efficiency with rugged capability.
- **Luxury EV, Model LUX 500:** A premium EV designed with state-of-the-art autonomous features and a range of 600 km.

Each new model reflects our dedication to quality, safety, and environmental responsibility, leveraging lightweight materials and energy-efficient components.

"Innovation is at the heart of Autovista Motors. With each model, we aim to redefine the future of sustainable driving, combining performance and responsibility in every vehicle."

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## 5. Manufacturing Operations

Autovista Motors operates five major manufacturing plants worldwide, strategically located in Europe, North America, and Asia. Our facilities are designed to maximize efficiency, reduce waste, and improve production timelines, supporting a lean, eco-conscious manufacturing approach.

### Key Manufacturing Improvements in 2022

- **Energy-Efficient Machinery:** Implemented advanced robotics to reduce energy consumption by 10%.
- **Waste Reduction:** Reduced manufacturing waste by 15% through materials recycling and closed-loop systems.
- **Water Conservation:** Introduced water recycling technologies in our European plants, saving an estimated 100,000 liters per month.

Each facility operates in compliance with EU environmental standards, and 90% of our production processes align with the EU Taxonomy criteria for sustainable economic activities.

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## 6. Sustainability and EU Taxonomy Compliance

Autovista Motors is fully committed to sustainable practices, aligning our activities with EU Taxonomy standards for sustainable economic activities. In 2022, we increased our alignment across turnover, CapEx, and OpEx to support our long-term environmental goals.

Metric	Eligible (€M)	Aligned (€M)	Eligible (%)	Aligned (%)
Turnover	30,750	20,900	100%	68%
Capital Expenditure (CapEx)	2,000	1,300	100%	65%
Operating Expenditure (OpEx)	3,800	2,280	100%	60%

### EU Taxonomy Compliance Breakdown

- **Turnover:** Revenue from electric and hybrid vehicles and sustainable manufacturing processes.
  - **68% aligned:** Revenue derived from products and services that meet or exceed EU environmental standards.
- **Capital Expenditure (CapEx):** Investment in energy-efficient manufacturing, renewable energy, and R&D for low-emission vehicles.
  - **65% aligned:** Expenditure related to renewable energy installations, sustainable machinery, and eco-friendly materials.
- **Operating Expenditure (OpEx):** Operational costs associated with sustainable logistics, waste management, and resource efficiency.
  - **60% aligned:** Includes maintenance of energy-efficient systems and responsible supply chain practices.

Our goal for 2023 is to increase alignment in all areas by further enhancing our sustainable production processes and increasing our renewable energy use.

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## 7. Supply Chain Management

Autovista Motors prides itself on a robust, transparent, and sustainable supply chain. We work closely with suppliers to ensure that all materials used in our vehicles meet ethical and environmental standards.

## 2022 Supply Chain Achievements

- **Sustainable Sourcing:** 80% of suppliers now comply with our Green Standards, covering energy use, waste management, and labor practices.
- **Digital Supply Chain:** Leveraged AI-driven supply chain analytics to optimize logistics, reducing emissions by 12%.
- **Materials Transparency:** Implemented traceability systems for raw materials to ensure compliance with EU standards.

In 2023, we aim to achieve 90% alignment with our Green Standards and continue reducing supply chain emissions by partnering with low-carbon logistics providers.

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## 8. Electric Vehicle (EV) Strategy

As part of our long-term strategy, Autovista Motors is focused on expanding our EV offerings to meet rising consumer demand for sustainable vehicles. We are committed to reaching a 50% EV sales target by 2027, with significant growth in our EV model lineup and infrastructure.

### Key EV Initiatives

- **Charging Infrastructure:** Partnered with leading energy companies to install 5,000 public EV charging stations across Europe by 2024.
  - **Battery Recycling:** Developed a closed-loop battery recycling program to repurpose lithium-ion batteries from older EV models.
  - **EV R&D:** Invested €2 billion in R&D for battery efficiency and rapid-charging technology, positioning us as leaders in EV innovation.
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## 9. Research & Development

R&D remains a top priority for Autovista Motors, with substantial investments in sustainable automotive technologies. Our R&D teams are dedicated to creating energy-efficient vehicles, exploring new battery technologies, and integrating AI for enhanced safety features.

## 2022 R&D Highlights

- **EcoSmart Technology:** Launched a new software that optimizes fuel and energy usage in hybrid and electric models.
  - **Safety Innovation:** Introduced advanced driver-assistance systems (ADAS) for collision prevention, lane-keeping, and adaptive cruise control.
  - **Lightweight Materials:** Integrated high-strength aluminum and carbon fiber in our latest models, reducing vehicle weight by up to 15% and improving fuel efficiency.
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## 10. Corporate Governance and Risk Management

Autovista Motors is committed to high standards of corporate governance, ensuring that all business operations are conducted transparently and ethically. Our Board of Directors oversees compliance with corporate policies and regulatory requirements, including environmental and sustainability standards.

### Risk Management Strategy

Our approach to risk management includes:

- **Environmental Risks:** Addressed through investments in renewable energy, waste reduction, and sustainable manufacturing.
  - **Operational Risks:** Managed by continuous monitoring of supply chain stability and resource availability.
  - **Financial Risks:** Mitigated through diversified product lines and strategic market positioning in high-growth regions.
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## 11. Corporate Social Responsibility (CSR)

Autovista Motors actively supports initiatives that give back to the communities we serve. Our CSR efforts focus on education, environmental conservation, and community wellness.

### 2022 CSR Highlights

- **STEM Education Program:** Sponsored STEM education for underprivileged students, impacting over 10,000 students globally.
- **Environmental Stewardship:** Planted 100,000 trees through our Green Roads Initiative to offset vehicle emissions.

- **Community Health:** Provided funding for healthcare facilities in underserved areas near our manufacturing plants.

In 2023, we aim to further our CSR reach by investing in community-focused programs that align with our core values of sustainability and social impact.

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## 12. Outlook for 2023

Looking forward, Autovista Motors is positioned for growth through innovation and a continued focus on sustainability. Our objectives for 2023 include:

- **Revenue Growth:** Targeting a 7% increase through expanded EV sales and entry into new markets.
- **EU Taxonomy Alignment:** Increasing aligned CapEx and OpEx through sustainable upgrades to facilities and renewable energy use.
- **New Product Launches:** Planning the release of three additional EV models to meet rising demand.

Autovista Motors is committed to becoming a leader in sustainable mobility, and we are confident that our investments in technology and sustainable practices will drive us toward that goal.

"The road ahead is filled with opportunity. We are committed to driving Autovista Motors forward with innovation, responsibility, and a vision for a greener future."

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For further details, please refer to the full report available at:  
<https://www.autovistamotors.com/annualreport2022>.